

PODIT - Profili di cooperazione

ID 10689 -  Malta - Creazione 23/08/2012 - Scadenza 09/03/2016 - Offerta Commerciale

Maltese company, manufacturer of a range of traditional, dry, fresh and frozen confectionery packaged goods, is seeking an agent/distributor to represent its products abroad

Following its relocation into larger premises and investments in new machinery, the Maltese company is interesting in producing volumes of fresh and frozen croissants, biscuits, and frozen filled pasta for international clients. It is well-equipped with: - a range of mixers that can mix up to 250kg of flour/stuffing at one go; - stuffing and forming machines to prepare any shape of filled savoury pastry products such as pies, dumplings and sweets covered in pastry at a rate of 900/hr; - muffin and biscuit machines capable of producing 1700/hr biscuits of any shape and any flavour; - dough sheater to prepare croissants; - injection filling machine capable of producing 1400/hr croissants with a range of fillings; - ravioli machine capable of producing 6000/hr; - blast freezers to freeze goods at temperatures of -25°C; - baking ovens; - slicing machines; - shrink packaging machines to package the goods via shrink package that require to be airtight to remain fresh; - wrapping machines to package the individual goods; - secondary wrapping machines to package the goods into boxes; - labelling machines to label the products according to the customers designs.

ID 10647 -  Malta - Creazione 30/08/2012 - Scadenza 09/03/2016 - Offerta Commerciale

Maltese enterprise involved in the design and manufacturing of sanitary products including shower trays, bath tubs, bathroom and kitchen mixers, rain showers, kitchen sinks and glass sliding doors, is looking for international trade intermediaries

The products are made from a range of composites including: - Solid Surface materials; - Matt stone; - Stone light materials; and - Acrylics. The gloss surface finishing allows for easy cleaning and is scratch-resistant. The shower trays are made from a composite material of resin, acrylic and fiberglass, using compression molding utilizing a 2000 tonne compression machine at a temperature of 190°C to form strong light weight structure. The trays are designed with back structural ribs for added support and rigidity, preventing sagging and providing a solid feel. All products are ISO certified and quality checked. The designs are unique, stylish and of the latest collection. The company is seeking international partners who can act as wholesalers and/or retailers to assist with distributing the portfolio of products on an international scale.

ID 6245 -  Malta - Creazione 05/05/2014 - Scadenza 03/12/2015 - Offerta Commerciale

A Maltese SME that has become a centre of excellence in the manufacturing of precision mould making and press-tool making would like to extend its services (subcontracting offer) of design, machining and polishing to other international partners.

The Maltese company has become a local centre of excellence in mould-making for a wide range of products. It is highly equipped with: - a 5-axis high speed milling machine - a range of 5-axis wire EDMs - CNC spark eroders - pillar drills - grinders - EDM starters - sandblaster - CNC lathes - CNC milling machines

ID 5480 -  Malta - Creazione 05/05/2014 - Scadenza 22/11/2015 - Offerta Commerciale

Maltese SME specialised in plastic injection moulding for the food and toy industries and home-ware applications offers its subcontracting activities to companies that require custom plastic moulding

The company has been producing injection moulded components serving a range of industries, including food, toy, and home-ware sectors, is equipped with a wide range of injection moulding machines with clamping capacity ranging from 25 tonnes to 120 tonnes, with cycle times ranging from 10-30 second runs. Products can be produced from a wide range of polymers including ABS, nylon and Polypropylene in a wide range of colours. Company is seeking partners that have designs and moulds ready for plastic parts to be produced, or that require plastic parts and their moulds to be made, including customised labelling. It is also seeking trade intermediaries (agents/ distributors/ representatives) to market its products and expertise.

ID 5025 -  Malta - Creazione 24/10/2013 - Scadenza 12/11/2015 - Offerta Commerciale

A Maltese company specialised in the design and manufacture of micro-leak testing machines for containers in the food, beverage, chemical and pharmaceutical industries, is seeking agents to market the company's products and services.

The company can test products filled or empty of their contents, and the contents may be in Liquid, Powder, Solid and Semi-solid form. They have developed different testing methods using: Diode lasers, Spectroscopy, Absorption, Vacuum, Pressure, Force, Plunger displacement and Lid deflection. Their machines are developed to be used in all production conditions (hot, cold, damp). Company is seeking international partners to market its services of production and assembly of leak testing machines for: filled and empty plastic and metal packaging containers; pouches; sealed bags; laminate tubes; aerosol cans; 2-piece and 3-piece food cans; stick packs; bottles; drums; jerry cans; tubes; blisters and syringes.

ID 5012 -  Malta - Creazione 18/12/2013 - Scadenza 12/11/2015 - Offerta Commerciale

Maltese company active in various sectors is looking for: trade intermediaries for sales of cigars; companies that require injection moulding facilities and precision engineering services; and companies that seek cold storage facilities in Malta.

Cigars: The Maltese family-run factory has been manufacturing cigars for over 30 years. Tobacco used in cigars comes from plantations in Java

and Sumatra in Indonesia, Brazil, Ecuador, Cameroon and Dominican Republic. Different tobacco is used according to the different ranges of cigars available. They are looking for agents with a good distribution network. The company also considers selling cigars under a private label.

Cold Storage: The Maltese SME is interested in locating companies who manufacture or supply material / goods and would like to export them to Malta or re-export them to other countries, and who are looking for cold storage, logistic and warehousing capabilities in a controlled environment. The company also operates as a recognised Customs Bond.

Engineering Work: The engineering company was established in 1994 to manufacture precision metal parts on CNC machinery for industrial applications. They are interested in companies requiring injection moulding facilities, manufacture of precision metal components, metal fabrication, overhauling of cigar machinery and other related engineering activities.

ID 3970 -  Malta - Creazione 14/01/2014 - Scadenza 27/10/2015 - Offerta Commerciale

Maltese SME offering a wide range of computer courses seeks an intermediary to promote its courses

The Maltese ICT training provider offers students IT courses for a wide range of computer courses, including programming, 3D design, web development, game development, mobile application development, photo and video editing. These world-wide recognized courses for students/engineers/architects are accredited by highly reputed bodies. Class-Based-Training or Individual-Based-Training can be offered as per student request. Corporate Training is also available for companies. The IT curriculum can be customised to the individuals/companies needs. The Maltese SME is looking for: i) A trade intermediary that could promote its training services to foreign students. This could be an agency/educational institution/language school/tour operator/IT training centre/IT company. Particular interest is sought in Scandinavian countries, North African countries, China and India. ii) Joint Ventures to collaborate in student exchanges whereby Maltese IT students visit another IT training centre abroad and foreign students come over to Malta for training.

ID 14309 -  Malta - Creazione 11/04/2013 - Scadenza 07/01/2016 - Offerta Commerciale

A Maltese SME has been specialising in manufacturing glass reinforced plastic (GRP) products for the past 40 years for sewage treatment plants, reverse osmosis plants, and hotels including tanks, pipe lines and fittings, roof floorings, swimming pool copin

The Maltese SME uses hand lay-up techniques and filament winding processes to produce the GRP products. It has developed the filament winding machines in-house. Different types of resins are used including: orthophthalic (for marine applications), isophthalic (for chemical environments), vinyl ester (for corrosive environments) and phenolic aldehyde (for fire resistant applications). Different types of fibres are used including: E-type and P-type chopped mat, Powder Bonded GRP; Emulsion Bonded GRP; Woven Rovings 300g to 800g, Rovings for Filament Winding from 1200 to 2400TEX. Products can be produced from different colours although standard colours are grey, green and yellow. The company is offering its subcontracting activities to foreign partners: - who require specific tailor-made projects out of GRP; - who are interested in forwarding innovative ideas to be developed jointly together; - who would like to test new applications such as in changing the material of existing products made from other materials but which could benefit from the advantages that are offered by the properties offered by this light, cheap, non-corrosive, durable, stiff composite.

ID 14304 -  Malta - Creazione 25/03/2013 - Scadenza 05/07/2016 - Offerta Commerciale

A Maltese SME with over 40 years experience in the injection moulding of buckets and containers (complete with handles and lids) ranging from 250ml to 20 litres for use in the chemical, paint, food and pharmaceutical industries, is looking for trade interm

The Maltese company is equipped with a range of injection molding machines ranging in size from 25-720 tonnes - several of which are brand new, together with a full range of corresponding automation and auxiliary equipment. This equipment includes but is not limited to: an IML robot, 3-axis robot, conveyors, sorters, separators, heaters, dehumidifiers, hoppers, loaders, silos, etc. The company produces various standard sizes of buckets and containers (including sealed airtight lids and tamper evident seals) ranging from 250ml to 20 litres for various industries. However in-between sizes can also be produced. Buckets and containers can be produced transparent or in a range of colours. The company has invested in an in-mould labeling machine and can produce customized high resolution (photo quality) labeling for the 2.5L, 5L and 10L buckets and containers. The company is also equipped with a tool room to carry out mould manufacturing, repair and maintenance. The company is particularly interested in seeking trade intermediaries in Northern Africa, Middle East and the EU, to act as an agent/distributor of its buckets.

ID 12199 -  Malta - Creazione 11/09/2014 - Scadenza 04/11/2015 - Offerta Commerciale

A Maltese manufacturer of high quality authentic bespoke garments seeks a trade intermediary

The company started operations in 1958 as a clothes-manufacturing firm and since then has built its reputation in the clothing manufacturing sector in Malta. Today the company's portfolio confirms the production flexibility in labour, product design and lead-time, putting it in an advantageous competitive position compared to its competitors. They offer: Customised (Be-spoke) clothing Free design work, quotations and samples Working to customers' requirements Durable, practical and comfortable clothing Wide variety of fabrics and colours Quality garments made from quality fabrics and quality workmanship; Fabric quality testing. Value garments at competitive prices Clothing for all ages and sizes Continuity in garment design, fabric and colour Short lead times Prompt and reliable deliveries Flexible and efficient distribution and delivery networks Embroidery, screen printing, transfer printing and sublimation printing The company is seeking partners to promote their bespoke garments, as well as clothes manufacturing companies that wish to outsource part of their work.

PODIT - 11/10/2015